# Great American Bancorp, Inc.

# Annual Report

2018

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Great American Bancorp, Inc. Champaign, Illinois

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Great American Bancorp, Inc. and Subsidiary (Company), which comprise the consolidated balance sheets as of December 31, 2018 and 2017, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Great American Bancorp, Inc. and Subsidiary as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

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Peoria, Illinois March 5, 2019



# **Consolidated Balance Sheets**

# December 31, 2018 and 2017

(in thousands, except share data)

	 2018	2017
Assets		
Cash and due from banks	\$ 3,963	\$ 3,799
Interest-bearing demand deposits	 56,342	59,006
Cash and cash equivalents	60,305	62,805
Certificates of deposit investments	-	249
Securities available for sale	107	138
Securities held to maturity (fair value \$12 in 2018 and \$15 in 2017)	12	15
Federal Home Loan Bank stock, at cost	273	278
Loans held for sale	-	176
Loans, net of allowance for loan losses of \$945 in 2018 and \$943 in 2017	99,476	102,390
Premises and equipment, net	4,090	4,248
Goodwill	485	485
Other real estate owned	582	816
Other assets	2,112	2,077
Total assets	\$ 167,442	\$ 173,677
Liabilities and Stockholders' Equity Liabilities Deposits		
Noninterest-bearing	\$ 28,886	\$ 27,880
Interest-bearing	117,364	125,039
Total deposits	 146,250	152,919
Advances from borrowers for taxes and insurance	240	300
Other liabilities	3,245	3,186
Total liabilities	 149,735	156,405
Stockholders' Equity		
Preferred stock, \$0.01 par value;		
1,000,000 shares authorized; none issued	-	-
Common stock, \$0.01 par value;		
1,000,000 shares authorized and issued	10	10
Additional paid-in capital	3,310	3,310
		31,716
Retained earnings	32,428	51,710
Retained earnings	32,428 (19)	46
Retained earnings Common stock in treasury, at cost (2018 - 568,129 shares; 2017 – 561,794 shares)		
	 (19)	46

# **Consolidated Statements of Income**

## Years Ended December 31, 2018 and 2017

(unaudited, in thousands, except share data)

Laterest and Dividend Income20182017LoansS4,906\$4,853Securities56Dividends on Federal Home Loan Bank stock55Deposits with financial institutions and other1,085683Total interest and dividend income6,0015,547Interest Expense119133Other55Total interest expense1124138Net Interest Income5,8775,409Provision (Credit) for Loan Losses55Noninterest Income5,8775,409Provision (Credit) for Loan Losses55Noninterest Income5,8775,409Noninterest Income5,8775,409Noninterest Income5,8775,409Noninterest Income1,4681,456Customer service flees362345Net Interest Income3,62345Net Interest Income224219Total noninterest income3,0723,155Noninterest Expense626581Sularies and employee benefits626581Sularies and employee benefits254300Printing and office supplies163100Other real estate owned expense, net163100Pilot deposit insurance expense2555Atketing copense6267,224Income Expense1,3831,270Income Expense428786Other655626 <th>(unaudited, in thousands, except share data)</th> <th></th> <th></th>	(unaudited, in thousands, except share data)		
Loans\$4,906\$4,853Securities56Dividends on Federal Home Loan Bank stock55Deposits with financial institutions and other1,085683Total interest and dividend income6,0015,547Interest Expense119133Other55Total interest expense1224138Net Interest Income5,8775,409Provision (Credit) for Loan LossesNoninterest Income5,8775,409Insurance sales commissions1,4681,456Customer service faces598668Other servicing faces, net of amortization of mortgage servicing rights152Other3,0723,155Noninterest Expense268327Salaries and employee benefits4,3894,226Occupancy expense626581Salaries and employee benefits253251Noninterest Expense163100Salaries and employee benefits163100Orther estate owned expense, net163100Proteors and committee fees163160Other7,5667,294Income Before Income Taxes1,3831,270Income Before Income Taxes1,3831,270Income Before Income Taxes28786Net Income2955484		 2018	2017
Securities56Dividends on Federal Home Loan Bank stock55Deposits with financial institutions and other1.085683Total interest and dividend income6,0015,547Interest Expense119133Deposits119133Other55Total interest expense124138Net Interest Income5,8775,409Provision (Credit) for Loan LossesNet Interest Income5,8775,409Noninterest Income5,8775,409Noninterest Income5,8775,409Noninterest Income3,62345Customer service fees598668Other362345Net gain on sales of Joans268327Loan servicing fees, net of amortization of mortgage servicing rights3,0723,155Noninterest Income3,0723,155Noninterest Expense62658Salaries and employee benefits4,3894,226Occupancy expense254300Equipment expense253251Marketing expense253361Equipment expense163160Other5556Other5556Other5556Other655626Total noninterest expense5056Other6557,294Income Before Income Taxes1,3831,270Income Before Income Taxes <td></td> <td></td> <td></td>			
Dividends on Federal Home Loan Bank stock55Deposits with financial institutions and other $1.085$ $683$ Total interest and dividend income $6,001$ $5,547$ Interest Expense $119$ $133$ Other $5$ $5$ Total interest expense $1124$ $138$ Net Interest Income $5,877$ $5,409$ Provision (Credit) for Loan Losses $5,877$ $5,409$ Noninterest Income $5,877$ $5,409$ Insurance sales commissions $1.468$ $1,456$ Other service faces $362$ $345$ Net gain on sales of loans $268$ $327$ Loan servicing fees, net of amortization of mortgage servicing rights $152$ $140$ Other $224$ $219$ $216$ Total noninterest Expense $253$ $251$ $430$ Salaries and employce benefits $4,389$ $4,226$ $581$ Equipment expense $254$ $300$ $72$ $3,155$ Noninterest Expense $253$ $251$ $160$ Salaries and employce benefits $4,389$ $4,226$ $581$ Equipment expense $254$ $300$ $772$ Directors and committee fees $163$ $160$ $722$ Directors and committee fees $163$ $160$ Other $7,566$ $7,294$ Income Before Income Taxes $1,383$ $1,270$ Income Before Income Taxes $1,383$ $1,270$ Income Before Income Taxes $428$ $786$ Net Income <t< td=""><td></td><td>\$ 4,906</td><td>\$ 4,853</td></t<>		\$ 4,906	\$ 4,853
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Provision (Credit) for Loan Losses-Net Interest Income After Provision (Credit) for Loan Losses5,877Noninterest Income1,468Insurance sales commissions1,468Customer service fees598Other service charges and fees362Net gain on sales of loans268Loan servicing fees, net of amortization of mortgage servicing rights152Other224Total noninterest income3,072Salaries and employee benefits4,389Equipment expense626Salaries and employee benefits253Professional fees254Marketing expense163Equipment expense163Directors and committee fees163Other216Total noninterest expense50Solot other50Solot other254Solot other eal estate owned expense, net163FDIC deposit insurance expense50Other655Cother655Other655Other216Total noninterest expense7,566Total noninterest expense1,3831,2701,270Income Before Income Taxes1,383Income tax expense428Net Income5955484	Total interest expense	 124	138
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Net Interest Income After Provision (Credit) for Loan Losses $5,877$ $5,409$ Noninterest IncomeInsurance sales commissions $1,468$ $1,456$ Customer service fees $362$ $345$ Other service charges and fees $362$ $345$ Net gain on sales of loans $268$ $327$ Loan servicing fees, net of amortization of mortgage servicing rights $152$ $140$ Other $224$ $219$ Total noninterest income $3,072$ $3,155$ Noninterest Expense $626$ $581$ Salaries and employee benefits $4,389$ $4,226$ Occupancy expense $626$ $581$ Equipment expense $780$ $848$ Professional fees $253$ $251$ Marketing expense $163$ $160$ Other $216$ $74$ FDIC deposit insurance expense $50$ $56$ Other $625$ $626$ Total noninterest expense $50$ $56$ Other $655$ $626$ Total noninterest expense $50$ $56$ Other neal estate owned expense, net $7,566$ $7,294$ Income Before Income Taxes $1,383$ $1,270$ Income Before Income Taxes $1,383$ $1,270$ Income Marketing expense $428$ $786$ Net Income $$955$ $$484$	Provision (Credit) for Loan Losses		-
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Insurance sales commissions1,4681,456Customer service fees598668Other service charges and fees362345Net gain on sales of loans268327Loan servicing fees, net of amortization of mortgage servicing rights152140Other224219Total noninterest income $3,072$ $3,155$ Noninterest Expense $626$ 581Salaries and employee benefits $4,389$ $4,226$ Occupancy expense $626$ 581Equipment expense $253$ 251Marketing expense $254$ 300Printing and office supplies180172Directors and committee fees163160Other real estate owned expense, net21674FDIC deposit insurance expense $50$ 56Otal noninterest expense $50$ 56Otal noninterest expense $1,383$ $1,270$ Income Before Income Taxes $1,383$ $1,270$ Income Before Income Taxes $428$ 786Net Income $\frac{$ 955} $ 484$	Noninterest Income		
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Other service charges and fees $362$ $345$ Net gain on sales of loans $268$ $327$ Loan servicing fees, net of amortization of mortgage servicing rights $152$ $140$ Other $224$ $219$ Total noninterest income $3,072$ $3,155$ Noninterest Expense $626$ $581$ Salaries and employee benefits $626$ $581$ Equipment expense $626$ $581$ Equipment expense $253$ $253$ Marketing expense $254$ $300$ Printing and office supplies $180$ $172$ Directors and committee fees $163$ $160$ Other real estate owned expense, net $216$ $74$ FDIC deposit insurance expense $50$ $56$ Other $655$ $626$ Income Before Income Taxes $1,383$ $1,270$ Income La expense $428$ $786$ Net Income $\underline{\$$ $955$ $\underline{\$}$			
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Other $224$ $219$ Total noninterest income $3,072$ $3,155$ Noninterest Expense $4,389$ $4,226$ Salaries and employee benefits $4,389$ $4,226$ Occupancy expense $626$ $581$ Equipment expense $780$ $848$ Professional fees $253$ $251$ Marketing expense $254$ $300$ Printing and office supplies $163$ $160$ Other real estate owned expense, net $216$ $74$ FDIC deposit insurance expense $50$ $56$ Other $655$ $626$ Total noninterest expense $7,566$ $7,294$ Income Before Income Taxes $1,383$ $1,270$ Income $\underline{\$$ $955$ $\underline{\$}$ Net Income $\underline{\$$ $955$ $\underline{\$}$			
Total noninterest income $3,072$ $3,155$ Noninterest Expense $4,389$ $4,226$ Salaries and employee benefits $4,389$ $4,226$ Occupancy expense $626$ $581$ Equipment expense $780$ $848$ Professional fees $253$ $251$ Marketing expense $254$ $300$ Printing and office supplies $163$ $160$ Other real estate owned expense, net $216$ $74$ FDIC deposit insurance expense $50$ $56$ Other $655$ $626$ Total noninterest expense $7,566$ $7,294$ Income Before Income Taxes $1,383$ $1,270$ Income $$955$ $484$			
Noninterest ExpenseSalaries and employee benefits4,389Salaries and employee benefits626Occupancy expense626Equipment expense780Equipment expense253Professional fees253Marketing expense254Other supplies163Other real estate owned expense, net216FDIC deposit insurance expense50Other655Gotal noninterest expense7,566Total noninterest expense1,383Income Before Income Taxes1,383Net Income\$ 955 \$ 484			
Salaries and employee benefits $4,389$ $4,226$ Occupancy expense $626$ $581$ Equipment expense $780$ $848$ Professional fees $253$ $251$ Marketing expense $254$ $300$ Printing and office supplies $180$ $172$ Directors and committee fees $163$ $160$ Other real estate owned expense, net $216$ $74$ FDIC deposit insurance expense $50$ $56$ Other $655$ $626$ Total noninterest expense $7,566$ $7,294$ Income Before Income Taxes $1,383$ $1,270$ Income tax expense $428$ $786$ Net Income $$955$ $$484$		 ,	
Occupancy expense       626       581         Equipment expense       780       848         Professional fees       253       251         Marketing expense       254       300         Printing and office supplies       180       172         Directors and committee fees       163       160         Other real estate owned expense, net       216       74         FDIC deposit insurance expense       50       56         Other       655       626         Total noninterest expense       7,566       7,294         Income Before Income Taxes       1,383       1,270         Income tax expense       428       786         Net Income       \$ 955 \$ 484			
Equipment expense       780       848         Professional fees       253       251         Marketing expense       254       300         Printing and office supplies       180       172         Directors and committee fees       163       160         Other real estate owned expense, net       216       74         FDIC deposit insurance expense       50       56         Other       655       626         Total noninterest expense       7,566       7,294         Income Before Income Taxes       1,383       1,270         Income Kax expense       428       786         Net Income       \$ 955 \$ 484	Salaries and employee benefits	4,389	4,226
Professional fees253251Marketing expense254300Printing and office supplies180172Directors and committee fees163160Other real estate owned expense, net21674FDIC deposit insurance expense5056Other655626Total noninterest expense7,5667,294Income Before Income Taxes1,3831,270Income tax expense428786Net Income\$ 955 \$ 484	Occupancy expense	626	581
Marketing expense       254       300         Printing and office supplies       180       172         Directors and committee fees       163       160         Other real estate owned expense, net       216       74         FDIC deposit insurance expense       50       56         Other       655       626         Total noninterest expense       7,566       7,294         Income Before Income Taxes       1,383       1,270         Income tax expense       428       786         Net Income       \$ 955 \$ 484	Equipment expense	780	848
Printing and office supplies180172Directors and committee fees163160Other real estate owned expense, net21674FDIC deposit insurance expense5056Other655626Total noninterest expense7,5667,294Income Before Income Taxes1,3831,270Income tax expense428786Net Income\$ 955 \$ 484	Professional fees	253	251
Directors and committee fees163160Other real estate owned expense, net21674FDIC deposit insurance expense5056Other655626Total noninterest expense7,5667,294Income Before Income Taxes1,3831,270Income tax expense428786Net Income\$ 955 \$ 484	Marketing expense	254	300
Other real estate owned expense, net21674FDIC deposit insurance expense5056Other655626Total noninterest expense7,5667,294Income Before Income Taxes1,3831,270Income tax expense428786Net Income\$ 955 \$ 484	Printing and office supplies	180	172
FDIC deposit insurance expense       50       56         Other       655       626         Total noninterest expense       7,566       7,294         Income Before Income Taxes       1,383       1,270         Income tax expense       428       786         Net Income       \$ 955 \$ 484	Directors and committee fees	163	160
Other       655       626         Total noninterest expense       7,566       7,294         Income Before Income Taxes       1,383       1,270         Income tax expense       428       786         Net Income       \$ 955 \$ 484	Other real estate owned expense, net	216	74
Total noninterest expense7,5667,294Income Before Income Taxes1,3831,270Income tax expense428786Net Income\$ 955 \$ 484	FDIC deposit insurance expense	50	56
Income Before Income Taxes       1,383       1,270         Income tax expense       428       786         Net Income       \$ 955 \$ 484	Other	655	626
Income tax expense         428         786           Net Income         \$ 955 \$ 484	Total noninterest expense	 7,566	7,294
Income tax expense         428         786           Net Income         \$ 955 \$ 484	Income Before Income Taxes	1,383	1,270
Earnings per share, basic and diluted \$ 2.19 \$ 1.10	Net Income	\$ 955	\$ 484
	Earnings per share, basic and diluted	\$ 2.19	\$ 1.10

### **Consolidated Statements of Comprehensive Income**

Years Ended December 31, 2018 and 2017

(in thousands)

		2018	2	017
Net income	\$	955	\$	484
Other comprehensive income (loss), before tax:				
Unrealized holding gain (loss) on securities available for sale arising				
during the period		-		1
Net change in postretirement obligation arising during the period		(91)		(241)
Other comprehensive income (loss), before tax		(91)		(240)
Income tax (benefit) expense related to items of other comprehensive loss:				
Unrealized holding gain (loss) on securities available for sale arising				
during the period		-		(1)
Net change in postretirement obligation arising during the period		26		105
Total income tax benefit (expense) related to items of				
other comprehensive income (loss)		26		104
Other comprehensive income (loss)		(65)		(136)
Comprehensive income	\$	890	\$	348

# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Stockholders' Equity

### Years Ended December 31, 2018 and 2017

(in thousands, except share data)

								Accum				
	Shares of	f		Additional			Other					
	Common	С	ommon		Paid-in		Retained	Compre	hensive		Treasury	
	Stock		Stock		Capital		Earnings	Income	(Loss)		Stock	Total
Balance, December 31, 2016	443,677	\$	10	\$	3,310	\$	31,479	\$	182	\$	(17,646) \$	17,335
Net income	-		-		-		484		-		-	484
Other comprehensive loss	-		-		-		-		(136)		-	(136)
Cash dividends declared (\$0.56 per share)	-		-		-		(247)		-		-	(247)
Purchase of treasury stock	(5,471)		-		-		-		-		(164)	(164)
Balance, December 31, 2017	438,206	\$	10	\$	3,310	\$	31,716	\$	46	\$	(17,810) \$	17,272
Net income	-		-		-		955		-		-	955
Other comprehensive loss	-		-		-		-		(65)		-	(65)
Cash dividends declared (\$0.56 per share)	-		-		-		(243)		-		-	(243)
Purchase of treasury stock	(6,335)		-		-		-		-		(212)	(212)
Balance, December 31, 2018	431,871	\$	10	\$	3,310	\$	32,428	\$	(19)	\$	(18,022) \$	17,707

**Consolidated Statements of Cash Flows** 

Years Ended December 31, 2018 and 2017

(in thousands)

	2018	2017
Cash flows from operating activities:		
Net income	\$ 955	\$ 484
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	367	395
Amortization of deferred loan costs, net	(87)	(69)
Amortization of mortgage servicing rights	76	81
Deferred income taxes	26	170
Realized gain on sales of loans	(268)	(327)
Loans originated for sale	(10,442)	(15,177)
Proceeds from loan sales	10,747	15,535
Fair value adjustment of foreclosed assets at acquisition date	-	(21)
Decrease in fair value of foreclosed assets subsequent to acquisition date	11	9
Net loss (gain) on sales of real estate owned properties	6	(27)
Changes in:		
Other assets	28	59
Other liabilities	(32)	(76)
Net cash provided by operating activities	1,387	1,036
Cash flows from investing activities:		
Purchase of certificates of deposit	-	(249)
Redemption of certificates of deposit	249	-
Principal payments received on mortgage-backed securities available for sale	31	30
Principal payments received on mortgage-backed securities held to maturity	3	5
Purchase of Federal Home Loan Bank stock	-	(3)
Federal Home Loan Bank stock redeemed	5	429
Loan originations and principal collections, net	3,026	3,283
Proceeds from sales of other real estate owned properties	192	128
Purchase of premises and equipment	(209)	(116)
Net cash provided by (used in) investing activities	3,297	3,507

# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Cash Flows (continued)

Years Ended December 31, 2018 and 2017

(in thousands)

(in thousands)	2018	2017
Cash flows from financing activities:		
Net increase (decrease) in demand, money market, and savings accounts	(3,173)	(4,456)
Net increase (decrease) in certificates of deposit	(3,496)	(2,593)
Purchase of treasury stock	(212)	(164)
Dividends paid	(243)	(248)
Net (decreases) increases in advances from borrowers for taxes and insurance	(60)	27
Net cash provided by (used in) financing activites	(7,184)	(7,434)
Decrease in Cash and Cash Equivalents	 (2,500)	(2,891)
Cash and Cash equivalents, Beginning of Year	 62,805	65,696
Cash and Cash equivalents, End of Year	\$ 60,305	\$ 62,805
Supplemental noncash and cash flows information		
Other real estate acquired in settlement of loans	\$ 102	\$ 136
Loans originated to finance sale of real estate acquired in settlement of loan	\$ 127	\$ 371
Cash payments for:		
Interest paid on deposits and borrowed funds	\$ 124	\$ 138
Income taxes paid	\$ 424	\$ 554
Supplemental schedule of non-cash financing activities		
Dividends Payable	\$ 60	\$ 61

## **GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY** Notes to Consolidated Financial Statements December 31, 2018 and 2017

(Table dollar amounts in thousands, except share data)

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### Principles of Consolidation

The consolidated financial statements include the accounts of Great American Bancorp, Inc. (the "Company") and First Federal Savings Bank of Champaign-Urbana, (the "Bank"), and the Bank's wholly-owned subsidiary, Park Avenue Service Corporation ("PASC"). All significant intercompany balances and transactions have been eliminated in consolidation.

#### Nature of Operations

The Company is a thrift holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, the Bank. The Bank is primarily engaged in providing a full range of banking and financial services to individual and corporate customers in Champaign County, Illinois. The Bank also provides full service brokerage activities through a third-party broker-dealer and engages in the sale of tax deferred annuities. The revenue generated from brokerage services is dependent upon maintaining relationships with the current brokerage providers. The Company and Bank are subject to competition from other financial institutions. The Company and Bank are subject to the regulation of certain federal agencies and undergo periodic examinations by those regulatory authorities.

The Bank's subsidiary, PASC, offers insurance services to customers located primarily in Illinois. GTPS Insurance Agency, (the "Agency") a division of PASC, sells a variety of insurance products to both individuals and businesses, including life, health, auto, property and casualty insurance. The revenue generated by PASC is dependent upon maintaining relationships with the current insurance providers.

#### Use of Estimates

In preparing consolidated financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term include the determination of the allowance for loan losses, other real estate owned, postretirement benefits, and fair values of financial instruments.

#### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include amounts due from correspondent banks, cash on hand, balances of interest bearing demand deposits, federal funds sold, and Federal Home Loan Bank term deposits that mature within three months or less from purchase.

#### Securities

Securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income (loss).

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other than temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) whether management has the intent to sell the security and if it's *not* "more likely than not" that management will have to sell the security before recovery of its amortized cost basis. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

#### Federal Home Loan Bank Stock

Federal Home Loan Bank stock is a required investment for institutions that are members of the Federal Home Loan Bank of Chicago. The required investment in the common stock is based on a predetermined formula. This investment is accounted for at cost and is periodically assessed for impairment.

#### Loans Held for Sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors or current investor yield requirements. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. The carrying value of mortgage loans sold is reduced by the cost allocated to the associated mortgage servicing rights. Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price and the carrying value of the related mortgage loans sold.

#### Loans

The Company grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans in Champaign County, Illinois. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method over the contractual life of the loan.

The accrual of interest on mortgage and commercial loans is discontinued, and the loan is placed on non-accrual status at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Consumer loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

Loans for which the terms have been modified as a result of the borrower's financial difficulties are considered troubled debt restructurings ("TDRs") and are classified as impaired loans. TDRs are measured for impairment based upon the present value of estimated future cash flows using the loan's existing rate at inception of the loan or the appraised value if the loan is collateral dependent.

All interest accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. When establishing the allowance for loan losses, management categorizes loans into risk categories generally based on the nature of the collateral and the basis of repayment. These risk categories and the relevant risk characteristics are as follows:

First mortgage loans

- 1-4 family residential real estate loans include loans to borrowers where the underlying collateral is the borrower's primary residence ("owner-occupied loans") and loans to borrowers where the property securing the loan is normally leased to an unrelated third party ("non-owner-occupied loans"). Owner-occupied 1-4 family residential mortgage loans generally carry less risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group of borrowers. Repayment depends on the individual borrower's capacity. Non-owner-occupied loans have a greater credit risk than owner-occupied loans because a borrower might have multiple non-owner-occupied loans outstanding. The repayment of non-owner-occupied loans is also dependent on the borrower's ability to lease the properties, collect sufficient rents, and provide adequate maintenance of the properties. A deterioration in the market value of residential real estate could result in a greater risk of loss if actions such as foreclosure become necessary to collect the loan.
- Secured by other properties are generally loans secured by multi-family residential real estate, commercial properties or land. Multi-family real estate loans generally involve a greater degree of credit risk than 1-4 family residential mortgage loans due to the dependence on the successful operation of the project. Commercial real estate loans also generally have greater credit risks compared to 1-4 family residential real estate loans, as they usually involve larger loan balances secured by non-homogeneous or specific use properties. Repayment of both multi-family and commercial real estate loans typically rely on the successful operation of a business or the generation of lease income by the property and is therefore more sensitive to adverse conditions in the economy and real estate market. Loans secured by land are at greater risk than residential 1-4 family home loans due to the lack of cash flow and the reliance on the borrower's capacity for repayment.
- Construction loans, including 1-4 family, multi-family and commercial construction loans, generally have a greater credit risk than traditional 1-4 family residential real estate loans. The repayment of these loans can be dependent on the sale of the property to third parties or the successful completion of the improvements by the builder for the end user. In the event a loan is made on property that is not yet approved for the planned development, there is the risk that approvals will not be granted or will be delayed. Construction loans also run the risk that improvements will not be completed on time or in accordance with specifications and projected costs.

#### Other loans

- Commercial loans are secured by business assets or may be unsecured and repayment is directly dependent on the successful operation of the borrower's business and the borrower's ability to convert the assets to operating revenue and possess greater risk than most other types of loans should the repayment capacity of the borrower not be adequate.
- Consumer loans include home equity loans, auto and mobile home loans, and other secured and unsecured loans and lines of credit. Home equity loans are similar to 1-4 family owner-occupied residential loans and carry less risk than other loan types as they tend to be smaller balance loans without concentrations to a single borrower or group of borrowers. Auto loans and mobile home loans tend to be secured by depreciating collateral. Consumer loan collections are dependent on the borrower's continuing financial stability, and are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy.

The allowance consists of specific and general components. The specific component relates to loans that, based on payment status, collateral value and other current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. These loans are classified as impaired loans and the Company establishes a specific allowance when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Impairment is measured on a loan by loan basis for 1-4 family non-owner-occupied residential real estate loans, mortgage loans secured by other properties, construction loans and commercial loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogenous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer and 1-4 family owner-occupied residential mortgage loans for impairment, unless such loans are the subject of a restructuring agreement.

The general component of the allowance covers unimpaired loans and is based on historical loss experience adjusted for qualitative factors. The loan portfolio is stratified into homogeneous groups of loans based on the risk categories as previously described and an appropriate loss ratio adjusted for other qualitative factors is applied to each group of loans to estimate the incurred losses in the portfolio. The other qualitative factors considered by management include, but are not limited to, the following:

- Changes in loan policy or procedures
- Economic trends, both local and national
- Volume trends
- Management and staff of the Bank
- Non-performing and problem loan asset levels and trends
- Concentrations of credit
- External factors such as local competition and banking regulations
- Potential unidentified factors

Loans are charged off against the allowance for loan loss account when the following conditions are met:

- 1-4 family residential owner-occupied real estate loans are charged down by the expected loss amount at the time they become non-performing, which is generally 90 days past due.
- Loans secured by 1-4 family non-owner-occupied real estate loans, mortgage loans secured by other properties, and construction loans typically have reserves established once a loan is classified as substandard unless the collateral is adequate to cover the balance of the loan plus selling costs. Generally, the specific reserve on a loan will be charged off once the property has been foreclosed and title to the property has been transferred to the Bank.
- Commercial loans secured by business assets, including inventory and receivables will typically have specific reserves established once a loan is classified as substandard. The specific reserve will be charged off once the outcomes of attempts to legally collect the collateral are known and have been exhausted.
- Consumer loans are charged-off, net of expected recovery when the loan becomes significantly past due over a range of up to 180 days, depending on the type of loan. Loans with non-real estate collateral are written down to the value of the collateral, less costs to sell, when repossession of the collateral has occurred.

#### Servicing

Servicing assets are recognized as separate assets when rights are acquired through the sale of financial assets. For sales of mortgage loans, a portion of the cost of originating the loan is allocated to the servicing right based on relative fair value. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights into tranches based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the capitalized amount for the tranche. If the Company later determines that all or a portion of the impairment no longer exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is included as an offset to noninterest income.

#### **Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

#### Premises and Equipment

Land is carried at cost. Buildings and equipment are stated at cost less accumulated depreciation computed on the straight-line method over the estimated useful lives of the assets. Leasehold improvements are capitalized and depreciated using the straight-line method over the terms of the respective leases or the estimated useful lives of the improvements, whichever is shorter. Estimated lives are thirty-nine years for building and improvements, fifteen years to twenty-five years for leasehold improvements, and three years to seven years for furniture and equipment.

#### Impairment of Long-Lived Assets

The Company tests long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value less estimated costs to sell.

#### Goodwill

The excess of cost over the fair value of assets acquired for transactions accounted for as a purchase is recorded as an asset by the Company. On a periodic basis, the Company reviews the goodwill for events or circumstances that may indicate a change in recoverability of the underlying basis. Management performs the annual impairment test on June 30<sup>th</sup>.

#### Other Real Estate Owned

Real estate properties and other loan collateral acquired through, or in lieu of, loan foreclosure are initially recorded at fair value, less costs to sell at the date of foreclosure, establishing a new cost basis. After acquisition, valuations are periodically performed by management and the real estate and other loan collateral is carried at the lower of carrying amount or fair value less cost to sell. Costs relating to the improvement of the property are capitalized. Subsequent write-downs estimated on the later valuations, gains or losses on sales, and revenue and expenses from operations are included in other real estate expenses on the income statement. The amount of residential real estate included in other real estate owned totaled \$582,000 at December 31, 2018 and \$816,000 at December 31, 2017. Loans secured by residential properties that were in the process of foreclosure totaled \$160,000 and \$114,000 at December 31, 2018 and 2017, respectfully.

#### Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

These calculations are based on many complex factors including estimates of the timing of reversals of temporary differences, the interpretation of federal and state income tax laws, and a determination of the differences between the tax and the financial reporting basis of assets and liabilities. Actual results could differ significantly from the estimates and interpretations used in determining the current and deferred income tax assets and liabilities.

Under generally accepted accounting principles, a valuation allowance is required to be recognized if it is "more likely than not" that the deferred tax asset will not be realized. The determination of the realizability of the deferred tax assets is highly subjective and dependent upon judgment concerning management's evaluation of both positive and negative evidence, the forecasts of future income, applicable tax planning strategies, and assessments of the current and future economic and business conditions.

The Company follows the provisions of Accounting for Uncertainty in Income Taxes. These rules establish a standard for tax benefits to meet before they can be recognized in a company's financial statements. The Company can recognize in financial statements the impact of a tax position taken, or expected to be taken, if it is more likely than not that the position will be sustained on audit based on the technical merit of the position. See Note 9, Income Taxes, for additional disclosures. The Company recognizes both interest and penalties as components of other operating expenses.

The amount of the uncertain tax position was not determined to be material. It is not expected that the unrecognized tax benefit will be material within the next 12 months. The Company did not recognize any interest or penalties in 2018 or 2017.

The Company files consolidated federal and state income tax returns and it is not subject to federal or state income tax examinations for taxable years prior to December 31, 2015.

#### Insurance Sales Commissions

Insurance sales commissions are recognized at the time payment is received from customers billed directly by the Agency, net of an allowance for estimated policy cancellations. Contingent commissions and commissions on premiums billed directly by insurance companies are recorded at the time these commissions are received by the Agency. A contingent commission is a commission paid by an insurance company that is based on the overall profit and/or volume of business placed with that insurance company. Commissions on premiums billed by insurance companies primarily relate to a large number of small premium transactions, whereby the billing and policy insurance process is controlled entirely by the insurance company. The income effects of subsequent premium adjustments are recorded when the adjustments become known.

#### Customer service fees

Customer service fees represent fees from its deposit customers for transaction based, account maintenance, and overdraft services. Transaction based fees, which included services such as statement rendering, are recognized at the time the transaction is executed. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs as this corresponds with the Company's performance obligation. Payment for such performance obligations are generally received at the time the performance obligations are satisfied.

#### Other service charges and fees

Other service charges and fees represent ATM use fees, wire transfer fees, debit card income, and safe deposit rental income. Revenue is recognized at the point in time when the transaction occurs. Payment for such performance obligations are generally received at the time the performance obligations are satisfied.

#### Treasury Stock

Treasury stock is stated at cost. Cost of treasury shares sold is determined by the first-in, firstout method.

#### Earnings Per Share

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. The Company had no dilutive shares.

Earnings per common share have been computed based on the following:

	December 31,				
	2018			017	
Net income applicable to common stock	\$	955	\$	484	
Average number of common shares outstanding	4	36,085	4	41,214	

#### **Reclassifications**

Certain reclassifications have been made to the 2017 financial statements to conform to the 2018 financial statement presentation. These reclassifications had no effect on net income.

#### Transfers of Financial Assets and Participating Interests

Transfers of an entire financial asset or a participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

The transfer of a participating interest in an entire financial asset must also meet the definition of a participating interest. A participating interest in a financial asset has all of the following characteristics: (1) from the date of transfer, it must represent a proportionate (pro rata) ownership interest in the financial asset, (2) from the date of transfer, all cash flows received, except any cash flows allocated as any compensation for servicing or other services performed, must be divided proportionately among participating interest holders in the amount equal to their share ownership, (3) the rights of each participating interest holder must have the same priority, (4) no party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to do so.

#### Accounting for Certain Loans or Debt Securities Acquired in a Transfer

Acquired impaired loans are recorded at fair value with no valuation allowances in the initial accounting. Loans carried at fair value, mortgage loans held for sale, and loans to borrowers in good standing under revolving credit agreements are excluded from the scope of these requirements. The yield accreted is limited to the excess of the undiscounted expected cash flows over the investor's initial investment in the loan. The excess of the contractual cash flows over expected cash flows is not recognized as an adjustment of yield. Subsequent increases in cash flows expected to be collected are recognized prospectively through an adjustment of the loan's yield over its remaining life. Decreases in expected cash flows are recognized as impairments.

#### Advertising Costs

Advertising costs are expensed as incurred.

#### Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on securities available for sale and unrecognized postretirement obligation, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

#### Subsequent Events

The Company has evaluated subsequent events through March 5, 2019, the date on which the consolidated financial statements were available to be issued.

#### Adoption of New Accounting Standards

On January 1, 2018, the Company adopted Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers, and all subsequent amendments to the ASU (collectively Accounting Standards Codification Topic 606). The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The adoption of the new standard did not have a material impact on our balance sheet or income statement as the revenue recognition patterns under the new standard did not change significantly from our current practice of recognizing the in-scope non-interest income. The Company considered the nature, amount, timing, and uncertainty of revenue from contracts with customers and determined that significant revenue streams are sufficiently disaggregated in the consolidated statements of income. The majority of the Company's revenues come from interest income that is outside the scope of Topic 606. The Company's services that fall within the scope of Topic 606 are presented within Non-Interest Income and are recognized as revenue as the Company satisfies its obligation to the customer. Services within the scope of Topic 606 include insurance sales commissions, customer service fees, other service charges and fees, and the sale of other real estate owned (included in Other).

On January 1, 2018, the Company adopted ASU 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities. This guidance updates certain aspects of recognition, measurement, presentation and disclosure of financial instruments. The adoption of the guidance did not have a material impact on the Company's financial statements. There was no cumulative effect adjustment recorded with the adoption of this guidance.

On January 1, 2018, the Company adopted ASU 2017-07, Improving the presentation of net periodic pension cost and net periodic postretirement cost. This guidance requires that an employer disaggregate the service cost component from the other components of net benefit cost. Specifically, the guidance requires non-service cost components of net benefit cost to be recognized in a non-operating income line item on the income statement and allow only the service cost component of net benefit cost to be eligible for capitalization. The adoption of the guidance did not impact the Company's balance sheet or statement of cash flows, but did result in a change to the classification of certain items in the income statement which were retroactively adjusted for the year ended December 31, 2017.

#### Pending New Accounting Standards

In June 2016, the FASB approved ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The main objective of the ASU is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in the ASU replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The ASU is effective for the Company for the fiscal year beginning after December 15, 2020, and including interim periods within those fiscal years. Early adoption is permitted for the fiscal year beginning after December 15, 2018, including interim periods within this fiscal year. The Company is currently evaluating the impact of ASU 2016-13 on the consolidated financial statements.

In August 2018, the FASB approved ASU 2018-13, Fair Value Measurement: Disclosure Framework – Changes to Requirements for Fair Value Measurements. This guidance removes, modifies, and adds certain disclosure requirements on fair value measurements. This guidance is effective for annual reporting periods beginning after December 15, 2019, including interim periods within this fiscal year. The guidance has no impact on the Company's Consolidated Financial Statements and is not expected to have a material impact on the Company's required disclosures.

In August 2018, the FASB approved ASU 2018-14, Compensation-Retirement Benefits-Defined Benefit Plans: Disclosure Framework – Changes to the Disclosure Requirements for Defined Benefit Plans. This guidance removes, modifies, and adds certain disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance is effective for annual reporting periods beginning after December 15, 2020. An entity should apply the amendments in the updated on a retrospective basis to all periods presented. The guidance has no impact on the Company's Consolidated Financial Statements and is expected to have a material impact on the Company's required disclosures.

#### Note 2: Restriction on Cash and Amounts Due from Banks

The Bank is required to maintain average balances on hand or with the Federal Reserve Bank. At December 31, 2018 and 2017, the reserve balance amounted to \$1,522,000 and \$1,527,000, respectively.

## Note 3: Securities

The amortized cost and fair value of securities, with gross unrealized gains and losses, follows:

	December 31, 2018										
				bross	Gross						
		ortized	Unrealized		Unrealized		Fair				
	<u> </u>	lost	0	Bains	Lo	sses	V	alue			
Securities available for sale:											
Debt securities:											
Residential mortgage-backed - agency	\$	107	\$	-	\$	-	\$	107			
Securities held to maturity: Debt securities:											
Residential mortgage-backed - agency	\$	12	\$	-	\$	-	\$	12			
			Γ	December	r 31, 20	017					
			G	bross	G	ross					
	Amo	ortized	Unr	ealized	Unre	ealized	I	Fair			
	C	lost	0	Bains	Lo	sses	V	alue			
Securities available for sale: Debt securities:											
Residential mortgage-backed - agency	\$	139	\$	-	\$	1	\$	138			
Securities held to maturity:											
Debt securities:											

The Company did not hold any securities of a single issuer, payable from and secured by the same source of revenue or taxing authority, the book value of which exceeded 10% of stockholders' equity at December 31, 2018.

Expected maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be prepaid without any penalties, therefore, a presentation of these securities into maturity categories is not presented.

At December 31, 2018, there were no securities with a gross unrealized loss. Information pertaining to securities with gross unrealized losses at December 31, 2017, aggregated by investment category and length of time that individual securities have been in continuous loss position, follows:

			Decembe	r 31, 2017		
	Less	Than	Ov	er		
	Twelve	Months	Twelve	Months	Тс	otal
	Gross		Gross		Gross	
	Unrealized	Fair	Unrealized	Fair	Unrealized	Fair
	Losses	Value	Losses	Value	Losses	Value
Securities available for sale:						
Debt securities:						
Residential mortgage-backed - agency	\$ -	\$ -	\$ 1	\$ 138	\$ 1	\$ 138

These unrealized losses are a result of expected fluctuations in the bond market. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. The decline in value of these securities is deemed to be temporary.

#### Note 4: Loans

The following table presents a comparative composition of net loans as of December 31, 2018 and 2017:

	December 31, 2018	,		% of Total Loans
First mortgage loans				
Residential 1-4 family				
Owner-occupied	\$ 20,753	20.7%	\$ 23,026	22.3%
Non-owner-occupied	24,298	24.2%	24,746	24.0%
Secured by other properties	36,455	36.4%	37,221	36.0%
Construction loans	1,231	1.2%	2,251	2.2%
Total first mortgage loans	82,737	82.5%	87,244	84.5%
Commercial	8,622	8.6%	6,983	6.8%
Consumer	8,975	8.9%	9,045	8.7%
Total loans	100,334	100.0%	103,272	100.0%
Less:				
Allowance for loan losses	(945)		(943)	
Net deferred loan costs	87		61	
Net loans	99,476		102,390	

The following tables present the contractual aging of the recorded investment in past due loans by class of loans as of December 31, 2018 and 2017:

	December 31, 2018											
			30	)-59	6	60-89		· 90				
			D	ays	Ι	Days	D	ays	]	「otal		
	Curr	ent	Pas	t Due	Pa	st Due	Pas	t Due	Ра	st Due	Tot	al
First mortgage loans												
Residential 1-4 family												
Owner-occupied	\$ 20,	,460	\$	62	\$	231	\$	-	\$	293	\$ 20	,753
Non-owner-occupied	21,	,415		52		1,899		932		2,883	24	,298
Secured by other properties	35,	,896		-		559		-		559	36	,455
Construction loans	1	,231		-		-		-		-	1	,231
Total first mortgage loans	79,	,002		114		2,689		932		3,735	82	,737
Commercial	8,	,492		23		107		-		130	8	,622
Consumer	8,	,923		11		41		-		52	8	,975
Total loans	\$ 96	,417	\$	148	\$	2,837	\$	932	\$	3,917	\$ 100	,334

		December 31, 2017								
		30-	-59	60	-89	>	· 90			
		Da	ays	D	ays	D	ays	Т	otal	
	Current	Past	Due	Pas	t Due	Pas	t Due	Pas	t Due	Total
First mortgage loans										
Residential 1-4 family										
Owner-occupied	\$ 22,763	\$	149	\$	-	\$	114	\$	263	\$ 23,026
Non-owner-occupied	24,746		-		-		-		-	24,746
Secured by other properties	37,221		-		-		-		-	37,221
Construction loans	2,251		-		-		-		-	2,251
Total first mortgage loans	86,981		149		-		114		263	87,244
Commercial	6,983		-		-		-		-	6,983
Consumer	9,042		-		3		-		3	9,045
Total loans	\$ 103,006	\$	149	\$	3	\$	114	\$	266	\$ 103,272

The Company considers non-performing loans to be the total of loans on non-accrual and loans past due 90 days or more and still accruing. The following tables present performing and non-performing loans by class of loans as of December 31, 2018 and 2017:

	December 31, 2018						
			N	on-			
	Pe	erforming	Perf	orming		Total	
First mortgage loans							
Residential 1-4 family							
•	\$	20 752	\$		\$	20 752	
Owner-occupied	Ф	20,753	Ф	-	Ф	20,753	
Non-owner-occupied		23,366		932		24,298	
Secured by other properties		36,455		-		36,455	
Construction loans		1,231		-		1,231	
Total first mortgage loans		81,805		932		82,737	
Commercial		8,622		-		8,622	
Consumer		8,975		-		8,975	
Total loans	\$	99,402	\$	932	\$	100,334	
	December 31, 2017						
		D			17		
			N	on-	17		
	Pe	D erforming	N			Total	
First mortgage loans	Pe		N	on-		Total	
First mortgage loans Residential 1-4 family	Pe		N	on-		Total	
	 		N	on-	<u>17</u>	Total 23,026	
Residential 1-4 family		erforming	N Perf	on- orming			
Residential 1-4 family Owner-occupied Non-owner-occupied		22,912 24,543	N Perf	on- orming 114		23,026 24,746	
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties		22,912 24,543 37,221	N Perf	on- orming 114		23,026 24,746 37,221	
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties Construction loans		22,912 24,543 37,221 2,251	N Perf	on- orming 114		23,026 24,746 37,221 2,251	
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties		22,912 24,543 37,221 2,251 86,927	N Perf	on- orming 114 203 - -		23,026 24,746 37,221 2,251 87,244	
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties Construction loans Total first mortgage loans Commercial		22,912 24,543 37,221 2,251 86,927 6,983	N Perf	on- orming 114 203 - -		23,026 24,746 37,221 2,251 87,244 6,983	
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties Construction loans Total first mortgage loans		22,912 24,543 37,221 2,251 86,927	N Perf	on- orming 114 203 - -		23,026 24,746 37,221 2,251 87,244	

	]	December	December 31, 201					
			Loa	ns past				
			due 9	00 days				
			or m	ore and				
	Non	-accrual	still a	ccruing				
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	-	\$	-				
Non-owner-occupied		932		-				
Secured by other properties		-		-				
Construction loans		-		-				
Total first mortgage loans		932		-				
Commercial		-		-				
Consumer		-		-				
Total loans	\$	932	\$	-				
	]	December		ns past				
			due 9	90 days				
			or m	ore and				
	Non	accrual	still a	ccruing				
First mortgage loans								
Residential 1-4 family								
Residential 1-4 family Owner-occupied	\$	114	\$	-				
-	\$	114 203	\$	-				
Owner-occupied	\$		\$	- - -				
Owner-occupied Non-owner-occupied	\$		\$	- - -				
Owner-occupied Non-owner-occupied Secured by other properties	\$		\$	- - - -				
Owner-occupied Non-owner-occupied Secured by other properties Construction loans	\$	203 - -	\$	- - - - -				
Owner-occupied Non-owner-occupied Secured by other properties Construction loans Total first mortgage loans	\$	203 - -	\$					

The following tables present the recorded investment in non-accrual loans by class of loans as of December 31, 2018 and 2017:

The Company utilizes an internal asset classification system in order to identify problem and potential problem loans. The loans selected for review under this rating system include 1-4 family non-owner-occupied residential loans, mortgage loans secured by other properties, construction loans and commercial loans where the loan balance was \$100,000 or greater when the loan was originated and 1-4 family owner-occupied residential loans and consumer loans where the loan balance was \$453,100 or greater for 2018 and \$424,000 or greater for 2017 determined when the loan was originated. Under the risk rating system, the Company classifies problem and potential problem loans as "special mention", "substandard", and "doubtful" which correspond to risk ratings five, six and seven, respectively. Substandard loans that have a risk rating of six include those characterized by the distinct possibility the Company may sustain some loss if the deficiencies are not corrected. Loans classified as doubtful, or risk rated seven, have all the weaknesses inherent in those classified substandard with the added characteristic the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans that do not expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be special mention, having a risk rating of five. Loans reviewed under the internal asset classification system which are not considered a problem or potential problem loan are classified as "pass" and are those loans with a risk rating of one, two, three or four. Risk ratings are updated any time the facts and circumstances warrant.

Loans with an original loan balance under the thresholds for selection for review under the internal asset classification system are also evaluated on a case-by-case basis and assigned to a classification (special mention, substandard or doubtful) when they become non-performing, which is generally 90 days past due.

The following tables include total loans presented by the risk category of those loans evaluated by internal asset classification based on the most recent analysis performed and the contractual aging, and those not rated as of December 31, 2018 and 2017:

			Decembe	er 31, 2018		
		Special	Sub-		Not	
	Pass	Mention	Standard	Doubtful	Rated	Total
First mortgage loans						
Residential 1-4 family						
Owner-occupied	\$ 3,728	\$ -	\$ 160	\$ -	\$ 16,865	\$ 20,753
Non-owner-occupied	18,860	1,951	932	-	2,555	24,298
Secured by other properties	35,676	319	-	-	460	36,455
Construction loans	1,231			-	-	1,231
Total first mortgage loans	59,495	2,270	1,092	_	19,880	82,737
Commercial	7,792	35	74	-	721	8,622
Consumer	1,091	51	62	-	7,771	8,975
Total loans	\$ 68,378	\$ 2,356	\$ 1,228	\$ -	\$ 28,372	\$ 100,334
		~		er 31, 2017		
		Special	Decembe Sub-	er 31, 2017	Not	
	Pass	Special Mention		er 31, 2017 	Not Rated	Total
First mortgage loans Residential 1-4 family	Pass	-	Sub-			Total
	Pass \$ 4,383	-	Sub-			<u>Total</u> \$ 23,026
Residential 1-4 family		Mention	Sub- Standard	Doubtful	Rated	
Residential 1-4 family Owner-occupied	\$ 4,383	Mention \$ -	Sub- Standard \$ 278	Doubtful	Rated \$ 18,365	\$ 23,026
Residential 1-4 family Owner-occupied Non-owner-occupied	\$ 4,383 21,438	<u>Mention</u> \$ - 36	Sub- Standard \$ 278	Doubtful	Rated \$ 18,365 3,008	\$ 23,026 24,746
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties Construction loans	\$ 4,383 21,438 35,139	<u>Mention</u> \$ - 36	Sub- Standard \$ 278	Doubtful	Rated \$ 18,365 3,008	\$ 23,026 24,746 37,221
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties	\$ 4,383 21,438 35,139 2,251	Mention \$ - 36 1,506 -	Sub- Standard \$ 278 264 - -	Doubtful \$ - - -	Rated \$ 18,365 3,008 576 -	\$ 23,026 24,746 37,221 2,251
Residential 1-4 family Owner-occupied Non-owner-occupied Secured by other properties Construction loans Total first mortgage loans	\$ 4,383 21,438 35,139 2,251 63,211	Mention \$ - 36 1,506 -	Sub- Standard \$ 278 264 - - 542	Doubtful \$ - - -	Rated \$ 18,365 3,008 576 - 21,949	\$ 23,026 24,746 37,221 2,251 87,244

Activity in the allowance for loan losses for the years ended December 31, 2018 and 2017 was as follows:

				D	ecemb	er 31, 20	18			
	Beg	inning	Ch	arge-			Prov	isions	En	ding
	Ba	lance	0	ffs	Reco	overies	(Ci	redit)	Ba	lance
First mortgage loans										
Residential 1-4 family										
Owner-occupied	\$	206	\$	(12)	\$	-	\$	(10)	\$	184
Non-owner-occupied		215		-		-		-		215
Secured by other properties		311		-		-		-		311
Construction loans		24		-				-		24
Total first mortgage loans		756		(12)		-		(10)		734
Commercial		110		-		13		-		123
Consumer		77		(4)		5		10		88
Total loans	\$	943	\$	(16)	\$	18	\$	-	\$	945

				D	ecemb	er 31, 20	17			
	Beg	inning	Ch	arge-			Prov	isions	En	ding
	Ba	lance	0	ffs	Reco	veries	(Cr	edit)	Ba	lance
First mortgage loans										
Residential 1-4 family										
Owner-occupied	\$	191	\$	-	\$	-	\$	15	\$	206
Non-owner-occupied		228		(4)		-		(9)		215
Secured by other properties		296		-		-		15		311
Construction loans		19		-		-		5		24
Total first mortgage loans		734		(4)		-		26		756
Commercial		127		-		9		(26)		110
Consumer		85		(9)		1		_		77
Total loans	\$	946	\$	(13)	\$	10	\$	-	\$	943

The following table presents ending balances for the allowance for loan losses and loans based on impairment method as of December 31, 2018:

	December 31, 2018							
	Ind	ividually	Co	ollectively		Total		
	Eval	uated for	Eva	luated for	Ending			
	Imp	airment	Impairment			Balance		
Allowance for loan losses:								
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	-	\$	184	\$	184		
Non-owner-occupied		-		215		215		
Secured by other properties		-		311		311		
Construction loans		-		24		24		
Total first mortgage loans		-		734		734		
Commercial		-		123		123		
Consumer		-		88		88		
Total loans	\$	-	\$	945	\$	945		
Loans:								
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	160	\$	20,593	\$	20,753		
Non-owner-occupied		932		23,366		24,298		
Secured by other properties		-		36,455		36,455		
Construction loans		-		1,231		1,231		
Total first mortgage loans		1,092		81,645		82,737		
Commercial		-		8,622		8,622		
Consumer		111		8,864		8,975		
Total loans	\$	1,203	\$	99,131	\$	100,334		

The following table presents ending balances for the allowance for loan losses and loans based on impairment method as of December 31, 2017:

	December 31, 2017							
	Indiv	ridually	Co	ollectively		Total		
	Evalu	ated for	Eva	aluated for	Ending			
	Impa	irment	Impairment		]	Balance		
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	9	\$	197	\$	206		
Non-owner-occupied		-		215		215		
Secured by other properties		-		311		311		
Construction loans		-		24		24		
Total first mortgage loans		9		747		756		
Commercial		-		110		110		
Consumer		-		77		77		
Total loans	\$	9	\$	934	\$	943		
Loans:								
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	278	\$	22,748	\$	23,026		
Non-owner-occupied		203		24,543		24,746		
Secured by other properties		-		37,221		37,221		
Construction loans		-		2,251		2,251		
Total first mortgage loans		481		86,763		87,244		
Commercial		-		6,983		6,983		
Consumer		114		8,931		9,045		
Total loans	\$	595	\$	102,677	\$	103,272		

	December 31, 2018							
			U	Inpaid				
	Re	corded	Pı	rincipal	Re	lated		
	Inv	estment	Balance		Allo	wance		
With no related allowance recorded:								
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	160	\$	160	\$	-		
Non-owner-occupied		932		932		-		
Secured by other properties		-		-		-		
Construction loans		-		-		-		
Total first mortgage loans		1,092		1,092		-		
Commercial		-		-		-		
Consumer		111		111		-		
Total loans	\$	1,203	\$	1,203	\$	-		
With an allowance recorded:								
First mortgage loans								
Residential 1-4 family								
Owner-occupied	\$	-	\$	-	\$	-		
Non-owner-occupied		-		-		-		
Secured by other properties		-		-		-		
Construction loans		-		-		-		
Total first mortgage loans		-		-		-		
Commercial		-		-		-		
Consumer		-		-		-		
Total loans	\$	_	\$	-	\$	-		

The following table presents information about loans individually evaluated for impairment as of December 31, 2018:

The following table presents information about loans individually evaluated for impairment as of December 31, 2017:

	December 31, 2017						
			U	npaid			
	Rec	orded	Pri	ncipal	Related		
	Inve	stment	Ba	lance	Allo	wance	
With no related allowance recorded:							
First mortgage loans							
Residential 1-4 family							
Owner-occupied	\$	165	\$	164	\$	-	
Non-owner-occupied		203		203		-	
Secured by other properties		-		-		-	
Construction loans		-		-		-	
Total first mortgage loans		368		367		-	
Commercial		-		-		-	
Consumer		115		114		-	
Total loans	\$	483	\$	481	\$	-	
With an allowance recorded:							
First mortgage loans							
Residential 1-4 family							
Owner-occupied	\$	114	\$	114	\$	9	
Non-owner-occupied		-		-		-	
Secured by other properties		-		-		-	
Construction loans		-		-		-	
Total first mortgage loans		114		114		9	
Commercial		-		-		-	
Consumer		-		-		-	
Total loans	\$	114	\$	114	\$	9	

		December 31, 2018					
		Intere			Cash-		
	Av	erage	Inc	come	b	asis	
	Ba	Balance Recognized		ognized	Int	erest	
	Dur	During the		During the		come	
	Pe	Period		Period		ognized	
First mortgage loans							
Residential 1-4 family							
Owner-occupied	\$	-	\$	-	\$	-	
Non-owner-occupied		171		6		-	
Secured by other properties		355		20		20	
Construction loans		-		-		-	
Total first mortgage loans		526		26		20	
Commercial		-		-		-	
Consumer		113		5		-	
Total loans	\$	639	\$	31	\$	20	

The following is a summary of additional information pertaining to loans individually evaluated for impairment during the years ended December 31, 2018 and 2017:

		December 31, 2017					
			Int	terest	Cash-		
	Av	erage	Inc	come	b	asis	
	Ba	Balance		ognized	Int	terest	
	Dur	During the		During the		come	
	Pe	eriod	Period		Reco	ognized	
First mortgage loans							
Residential 1-4 family							
Owner-occupied	\$	99	\$	-	\$	-	
Non-owner-occupied		237		-		-	
Secured by other properties		-		-		-	
Construction loans		-		-		-	
Total first mortgage loans		336		-		-	
Commercial		1		-		-	
Consumer		194		6		-	
Total loans	\$	531	\$	6	\$	-	

Impaired loans as of December 31, 2018 and 2017 included one consumer secured loan totaling \$64,000 at December 31, 2018 and \$66,000 at December 31, 2017 that was modified as a troubled debt restructuring ("TDR") during 2010. The loan was renewed during 2010 at a below market interest rate. This loan was not in default of the modified terms as of December 31, 2018 or December 31, 2017. Impaired loans at December 31, 2018 and \$48,000 at December 31, 2017 also included one consumer loan totaling \$47,000 at December 31, 2018 and \$48,000 at December 31, 2017 that was modified as a TDR in November 2013. The loan was also renewed at a below market interest rate. This loan was not in default of the modified terms at December 31, 2018 or December 31, 2017 that was modified as a TDR in November 2013. The loan was also renewed at a below market interest rate. This loan was not in default of the modified terms at December 31, 2018 or December 31, 2017.

#### Note 5: Servicing

Loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgage loans serviced for others were approximately \$91,621,000 and \$90,406,000 at December 31, 2018 and 2017, respectively.

The aggregate carrying value of capitalized mortgage servicing rights at December 31, 2018 and 2017 totaled \$761,000 and \$698,000, respectively.

Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in demand deposits, were approximately \$112,000 and \$57,000 at December 31, 2018 and 2017, respectively.

#### **Note 6: Premises and Equipment**

A summary of the cost and accumulated depreciation of premises and equipment follows:

	December 31,					
		2018		2017		
Land	\$	1,545	\$	1,545		
Building and improvements		6,088		5,973		
Furniture and equipment		4,571		4,589		
		12,204		12,107		
Accumulated depreciation		(8,114)		(7,859)		
Net premises and equipment	\$	4,090	\$	4,248		

Depreciation expense for the years ended December 31, 2018 and 2017 amounted to \$367,000 and \$395,000, respectively.

## Note 7: Deposits

Time deposits in denominations of \$250,000 or more were \$503,000 on December 31, 2018 and \$760,000 on December 31, 2017.

At December 31, 2018, the scheduled maturities of time deposits are as follows:

2019	\$ 12,078
2020	2,642
2021	500
2022	383
2023	-
Thereafter	-
Total	\$ 15,603

## Note 8: Federal Home Loan Bank Advances

There were no Federal Home Loan Bank advances outstanding at December 31, 2018 or December 31, 2017. Mortgage loans totaling \$39,891,000 at December 31, 2018 were available to secure Federal Home Loan Bank advances. Advances are subject to restrictions or penalties in the event of prepayment.

#### Note 9: Income Taxes

Allocation of federal and state income taxes between current and deferred portions is as follows:

	Years Ended December 31,					
	2	2018				
Current tax provision:						
Federal	\$	269	\$	479		
State		133		137		
		402		616		
Deferred tax expense (benefit):						
Federal		17		188		
State		9		(18)		
		26		170		
Income tax expense	\$	428	\$	786		

The reasons for the differences between the statutory federal income tax rate and the effective tax rates are summarized as follows:

	Years Ended December 31,				
	2018		2	2017	
Computed at the statutory rate (2018: 21%, 2017: 34%)	\$	290	\$	432	
Increase resulting from:					
State income taxes		112		79	
Change in Federal tax rate from 34% to 21% applied					
to net deferred tax assets		-		246	
Other		26		29	
Income tax expense	\$	428	\$	786	

On December 22, 2017, the President of the United States signed into law Public Law 115-97, or the Tax Cuts and Jobs Act, which amends the Internal Revenue Code to reduce tax rates and modify policies, credits, and deductions for individuals and businesses. For businesses, the Tax Cuts and Jobs Act reduces the federal corporate tax rate from a maximum of 35% to a flat rate of 21%. The rate reduction is effective January 1, 2018. The lower corporate income tax rate reduces the future net tax benefits of timing differences between book and taxable income recorded by the Company as a net deferred tax asset. As of December 31, 2017, the Company revalued its net deferred tax assets and recorded a one-time additional income tax expense of \$246,000 related to the write-down of deferred tax assets for tax benefits that the Company does not expect to realize.

The components of the net defended that asset, mended in other assets, are as follows.	The components of th	e net deferred tax asset,	included in other assets,	are as follows:
--	----------------------	---------------------------	---------------------------	-----------------

	December 31,			
	2	2018	2	2017
Deferred tax assets				
Allowance for loan losses	\$	269	\$	269
Deferred compensation		279		271
Postretirement benefit obligations		503		507
Reductions in recorded balance of other real estate				
owned properties due to decline in estimated values		9		29
Reserve for loss on unfunded commitments		11		11
Reserve for losses on debit card transactions		4		4
Interest on nonaccrual loans		8		6
Deferred insurance agency commissions		1		1
Other		4		5
		1,088		1,103
Deferred tax liabilities				
Federal Home Loan Bank Stock		(17)		(18)
Depreciation		(199)		(239)
Mortgage servicing rights		(217)		(199)
Prepaid expenses		(33)		(32)
Deferred loan costs		(25)		(17)
		(491)		(505)
Net deferred tax asset	\$	597	\$	598

Retained earnings include approximately \$4,300,000 for which no deferred income tax liability has been recognized. This amount represents an allocation of income to bad debt deductions as of December 31, 1987 for tax purposes only. Reduction of amounts so allocated for purposes other than tax bad debt losses or adjustments arising from carryback of net operating losses would create income for tax purposes only, which income would be subject to the then-current corporate income tax rate. The unrecorded deferred income tax liability on the above amount was approximately \$1,226,000.

#### **Note 10: Off-Balance Sheet Activities**

#### Credit-Related Financial Instruments

The Company is a party to credit related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

At December 31, 2018 and 2017, the following financial instruments were outstanding whose contract amounts represent credit risk:

	Contract Amount				
	2018			2017	
Commitments to grant loans	\$	4,294	\$	728	
Unfunded commitments under lines of credit		8,582		7,975	
Standby letters of credit		10		10	

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer. Loan commitments at fixed rates of interest amounted to \$4,294,000 and \$728,000 at December 31, 2018 and 2017, respectively. Mortgage loans in the process of origination are included in commitments to extend credit and represent amounts that the Bank plans to fund within a normal period of 60 to 90 days, and which are intended for sale to investors in the secondary market. There were no loans held for sale as of December 31, 2018. Total mortgage loans held for sale amounted to \$176,000 at December 31, 2017.

Unfunded commitments under commercial lines of credit and revolving credit lines are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed. Total fixed rate unfunded lines of credit were \$2,237,000 and \$2,189,000 at December 31, 2018 and 2017, respectively.

Standby letters of credit are conditional lending commitments issued by the Company to guarantee performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. Essentially all letters of credit issued have

expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Company generally holds collateral supporting those commitments. The Company had no deferred revenue under standby letters of credit at December 31, 2018 or December 31, 2017.

#### Other Credit Risks

The Company has a concentration of funds on deposit with the Federal Reserve Bank totaling \$49,956,000 and \$51,723,000 at December 31, 2018 and 2017, respectively. The Company also has a concentration of funds on deposit with the Federal Home Loan Bank totaling \$7,446,000 and \$8,254,000 at December 31, 2018 and 2017, respectively.

#### **Note 11: Legal Contingencies**

Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

#### Note 12: Minimum Regulatory Capital Requirements

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of common equity Tier 1 capital, total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2018 and 2017, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2018, the most recent notification from the Comptroller of the Currency categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum common equity Tier 1 capital, total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the following tables. There are no conditions or events since that notification that management believes have changed the Bank's category. The Bank's actual capital amounts and ratios as of December 31, 2018 and 2017 are also presented in the table.

			December	31, 2018				
					To Be			
		Minin	num	Capitalized Under				
			Capi	tal	Prompt Co	orrective		
	Act	ual	Require	ement	Action Pr	ovisions		
	Amount	Ratio	Amount	Amount Ratio		Ratio		
Common Equity Tier 1								
Capital to Risk Weighted								
Assets (CET1)	\$ 16,795	20.5%	\$ 3,685	4.5%	\$ 5,321	6.5%		
Tier 1 Capital to Risk								
Weighed Assets	16,795	20.5%	4,913	6.0%	6,551	8.0%		
Total Capital to Risk								
Weighed Assets	17,778	21.7%	6,551	8.0%	8,189	10.0%		
Tier 1 Capital to								
Average Assets	16,795	10.1%	6,634	4.0%	8,292	5.0%		
			December	31, 2017				
					To Be	Well		
			Minin	num	Capitalize	d Under		
			Capi	tal	Prompt Co	orrective		
	Act	ual	Require	ement	Action Provisions			
	Amount	Ratio	Amount	Ratio	Amount	Ratio		
Common Equity Tier 1								
Capital to Risk Weighted								
Assets (CET1)	\$ 16,366	19.4%	\$ 3,785	4.5%	\$ 5,467	6.5%		
Tier 1 Capital to Risk								
Weighed Assets	16,336	19.4%	5,046	6.0%	6,728	8.0%		
Total Capital to Risk								
Weighed Assets	17,317	20.6%	6,728	8.0%	8,410	10.0%		
Tier 1 Capital to								
Average Assets	16,336	9.5%	6,887	4.0%	8,608	5.0%		

The Bank is subject to certain restrictions on the amount of dividends that it may declare without prior regulatory approval. At December 31, 2018, the Bank had \$894,000 in retained earnings available for dividend declaration without prior regulatory approval.

#### Note 13: Employee Benefit Plans

#### 401(k) Plan

The Company adopted a new 401(k) Plan, effective January 1, 2016 which covers substantially all Company employees. The plan qualifies under Section 401(a) of the Internal Revenue Code and allows employees to contribute up to 75% of their salary on a pretax or after tax basis. The Company contributes an amount equal to 3% of each eligible participant's salary, even if an employee elects not to defer any of their own salary into the plan ("safe harbor contribution"). The Company can also elect to contribute discretionary amounts at any time. Each participant may direct the investment of their own contributions and the Company's contributions to a variety of funds offered and maintained by the trustee of the plan. The Company's expense for the plan was \$94,000 and \$88,000 for the years ended December 31, 2018 and 2017, respectively.

#### Deferred Compensation Plan

The Company also sponsors a deferred compensation plan for participating directors for the deferral of director fees. The interest accrued on the deferred compensation liability was \$5,000 and \$5,000 for the years ended December 31, 2018 and 2017, respectively. The deferred compensation liability, which is included in other liabilities, was \$979,000 and \$952,000 at December 31, 2018 and 2017, respectively.

#### Note 14: Postretirement Plan

The Company has an unfunded noncontributory defined benefit postretirement health and dental care plan covering all employees who meet the eligibility requirements. The Company's funding policy is to make the minimum annual contribution that is required by applicable regulations, plus such amounts as the Company may determine to be appropriate from time to time.

The Company uses a December 31 measurement date for the plan. Information about the plan's funded status and health and dental care cost follows:

	2018			2017
Change in projected benefit obligation				
Beginning of year	\$	1,777	\$	1,635
Service cost		48		44
Interest cost		73		68
Actuarial (gain) loss		(73)		83
Benefits paid		(60)		(53)
	\$	1,765	\$	1,777
		Decem 2018		1, 2017
	<i>•</i>		¢	
Fair value of plan assets	\$	- (1.765)	\$	- (1.777)
Benefit obligation Funded status at end of year	\$	$\frac{(1,765)}{(1,765)}$	\$	$\frac{(1,777)}{(1,777)}$
i under status at end of year	•	(1,703)	Ψ	(1,777)
		2018		2017

Accrued liability (included in other liabilities)	\$ (1,765)	\$ (1,777)
Unrecognized net actuarial gain (loss), net of tax (included		
in accumulated other comprehensive income (loss))	(19)	46

	2	2018		2017
Discount rate used to determine benefit obligation		4.25%		4.15%
Discount rate used to determine benefit cost		4.15%		4.25%
Health care trend rates:				
Medical trend rate		9.00%		9.00%
Ultimate medical trend rate		5.00%		5.00%
Dental care trend rates:				
Medical trend rate		4.00%		4.00%
Ultimate medical trend rate		3.00%		3.00%
	Yea	rs Ended ]	Decen	nber 31.
		2018		2017
Components of net periodic benefit cost				
Service cost	\$	48	\$	44
Interest cost		73		68
Amortization of prior service cost		(211)		(211)
Amortization of net loss		47		53
Net periodic benefit (income) cost	\$	(43)	\$	(46)

The Company's assumptions used to determine the benefit obligation and benefit cost were:

Service cost is included in Salaries and employee benefits on the Consolidated Statement of Income. All other components of net periodic benefit cost are included in Other noninterest expense on the Consolidated Statement of Income.

For measurement purposes, the annual rate of increase in the per capita cost of covered health care benefits was assumed to be 9.00% for 2018 and 2017. The rate was assumed to decrease gradually to 5.00% by the year 2025 and remain at that level thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A one percentage-point change in assumed health care cost trend rates would have the following effects:

	1-Perce Point In	0	1-Perc Point I	0
Effect on total of service and interest cost components Effect on postretirement benefit obligation	\$		\$	(2)

At December 31, 2018, the projected benefits to be paid are as follows:

2019	\$ 65
2020	65
2021	65
2022	68
2023	75
2024-2028	439

For the year ended December 31, 2019, the projected net periodic benefit income is \$54,000.

On December 8, 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act") was signed into law. The Act introduces a prescription drug benefit under Medicare Part D, as well as a federal subsidy to sponsors of retiree health care benefit plans that provide benefits at least actuarially equivalent to Medicare Part D.

In accordance with ASC 715, *Employers' Accounting for Postretirement Benefits Other Than Pensions*, the Company has not reflected the effects of the Act on the measurements of plan benefit obligations and periodic benefit costs and accompanying notes because the Company is unable to conclude whether the benefits provided by the plan are actuarially equivalent to Medicare Part D under the Act.

#### **Note 15: Related Party Transactions**

In the ordinary course of business, the Company has granted loans to executive officers, directors, and their affiliates (related parties). Activity associated with loans made to related parties for the years ended December 31, 2018 and December 31, 2017 is as follows:

	Years Ended December 31,					
		2018		2017		
Balance at beginning of year	\$	1,020	\$	1,348		
Changes in composition of related parties		(51)		(90)		
New loans and advances		632		190		
Repayments, including loans sold	(712) (423			(428)		
Balance at end of year	<b>\$ 889 \$</b> 1,			1,020		

In management's opinion, such loans and other extensions of credit were made in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons. Further, in management's opinion, these loans did not involve more than normal risk of collectibility or present other unfavorable features.

Deposits from related parties held by the Company at December 31, 2018 and December 31, 2017 totaled \$1,442,000 and \$1,555,000, respectively.

#### **Note 16: Fair Value Measurements**

The fair value standard defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The standard requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, the standard establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

<u>Securities available for sale (recurring)</u>: The fair value of the Company's securities available for sale are determined using Level 2 inputs, which are derived from readily available pricing sources and third-party pricing services for identical or comparable instruments, respectively. There were no transfers between Level 1 and Level 2.

<u>Impaired loans (non-recurring)</u>: Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the customer and customer's business. When the fair value of the collateral is based on an observable market price, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral

is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

<u>Other real estate owned (non-recurring)</u>: Other real estate owned properties are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

#### Assets at Fair Value on a Recurring Basis

The following table summarizes assets and liabilities measured at fair value on a recurring basis as of December 31, 2017 and 2016, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value.

				December	31, 20	18		
	Quoted Significant							
			Pr	ices in	Ο	ther	Sign	ificant
			Activ	e Market	Obse	ervable	Unobs	ervable
			for iden	tical Assets	s In	puts	Inp	outs
	E	Balance	(L	evel 1)	(Le	vel 2)	(Lev	/el 3)
Assets:								
Residential mortgage-backed								
securities - agency,								
available for sale	\$	107	\$	-	\$	107	\$	-
			_					
				December	31, 20	17		
			Q	uoted	Sign	ificant		
			Pr	ices in	0	ther	Sign	ificant
			Activ	e Market	Obse	ervable	Unobs	ervable
			for iden	tical Assets	In In	puts	Inț	outs
	E	Balance	(L	evel 1)	(Le	vel 2)	(Lev	/el 3)
Assets:								
Residential mortgage-backed								
securities - agency,								
available for sale	\$	138	\$	-	\$	138	\$	-

#### Assets Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets and liabilities at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period.

#### Collateral-Dependent Impaired Loans and Foreclosed Assets

The estimated fair value of collateral-dependent impaired loans and foreclosed assets is based on the appraised fair value of the collateral, less estimated costs to sell. Collateral-dependent impaired loans and foreclosed assets are classified within Level 3 of the fair value hierarchy.

The Company considers the appraisal or a similar evaluation as the starting point for determining fair value and then considers other factors and events in the environment that may affect the fair value. Appraisals or a similar evaluation of the collateral underlying collateral-dependent loans and foreclosed assets are obtained when the loan is determined to be collateral-dependent for impaired loans and at the time a loan is transferred to foreclosed assets. Appraisals or similar evaluations are obtained subsequently as deemed necessary by management but at least annually on foreclosed assets. Appraisals are reviewed for accuracy and consistency by management. Appraisals are performed by individuals selected from the list of approved appraisers maintained by management. The appraised values are reduced by discounts to consider lack of marketability and estimated costs to sell. These discounts and estimates are developed by management by comparison to historical results.

Assets measured at fair value on a nonrecurring basis and related impairment losses are included in the table below.

		December 31, 2018								
		Quoted Significant								
			Prie	ces in	Oth	ler	Sign	ificant		
		Active Market for Observable Unobservable								
		identical Assets Inputs In							Imp	airment
	Bal	ance	(Le	vel 1)	(Leve	el 2)	(Le	vel 3)	L	osses
Assets:										
Other real estate owned	\$	582	\$	-	\$	-	\$	582	\$	-

				Γ	) ecember	31, 20	17			
			Qu	ioted	Signifi	cant				
			Prie	ces in	Othe	er	Sign	ificant		
			Active	Market for	Observ	able	Unobs	servable		
			identic	al Assets	Inpu	ts	In	puts	Impa	irment
	Bal	lance	(Le	vel 1)	(Leve	12)	(Le	vel 3)	Los	sses
Assets:										
Impaired loans	\$	105	\$	-	\$	-	\$	105	\$	9
Other real estate owned		816		-		-		816		-

## Unobservable (Level 3) Inputs

The following table presents quantitative information about observable inputs used in nonrecurring Level 3 fair value measurements.

		De	cember 31, 2018		
	Fa	ir Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Assets: Other real estate owned	\$	582	Market comparable properties	Marketability discount	0% (0%)
		De	cember 31, 2017		
	Fa	iir Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Assets: Collateral-dependent impaired loans	\$	105	Market comparable	Marketability discount	8% (8%)
Other real estate owned	\$	816	properties Market comparable properties	Marketability discount	0% (0%)

#### Note 17: Disclosures about Fair Values of Financial Instruments

The following table presents estimated fair values of the Company's financial instruments. Fair value is determined under the framework discussed in note 16. The fair values of certain of these instruments were calculated by discounting expected cash flows, which involves significant judgments by management and uncertainties. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments and because management does not intend to sell these financial instruments, the Company does not know whether the fair values shown below represent values at which the respective financial instruments could be sold individually or in the aggregate.

	Decembe	er 31, 2018	December 31, 2017		
	Carrying	Fair	Carrying	Fair	
	Amount	Value	Amount	Value	
Financial assets					
Level 1:					
Cash and cash equivalents	\$ 60,305	\$ 60,305	\$ 62,805	\$ 62,805	
Level 2:					
Securities available for sale	107	107	138	138	
Securities held to maturity	12	12	15	15	
Loans held for sale	-	-	176	176	
Interest receivable	378	378	341	341	
Level 3:					
Loans, net	99,476	100,019	102,390	103,509	
Mortgage servicing rights	761	876	698	759	
Financial liabilities					
Level 2:					
Advances from borrowers for taxes					
and insurance	240	240	300	300	
Interest payable	1	1	1	1	
Level 3:					
Time deposits	15,603	15,606	19,099	19,105	

# Note 18: Accumulated Other Comprehensive Income (Loss)

The following table presents the activity and accumulated balances for components of other comprehensive income (loss):

			2	018		
	Unr	ealized	Unred	cognized	Total	
	Los	ses on	Р	ost-	Accumulated	
	Av	ailable	Reti	rement	С	Other
	Fo	r Sale	Be	enefit	Comp	orehensive
	Sec	curities	Obl	igation	Incon	ne (Loss)
Balances, beginning of the year	\$	-	\$	46	\$	46
Current year other comprehensive income						
(loss), before tax		-		120		120
Amortization of prior service cost		-		(211)		(211)
Income tax (expense) benefit		-		26		26
Current year other comprehensive income						
(loss), net of tax		-		(65)		(65)
Balances, end of year	\$	-	\$	(19)	\$	(19)
			20	017		

	2017					
	Unrealized		Unrecognized		Total	
	Losses on		Post-		Accu	imulated
	Av	ailable	Retirement		C	Other
	Fo	r Sale	Benefit		nefit Compreh	
	Sec	curities	Obl	igation	Income (Loss)	
Balances, beginning of the year	\$	-	\$	182	\$	182
Current year other comprehensive income						
(loss), before tax		1		(30)		(29)
Amortization of prior service cost		-		(211)		(211)
Income tax (expense) benefit		(1)		105		104
Current year other comprehensive income						
(loss), net of tax		-		(136)		(136)
Balances, end of year	\$	-	\$	46	\$	46

## **GREAT AMERICAN BANCORP, INC. SHAREHOLDER INFORMATION (UNAUDITED)**

#### **Stock Listing and Price Information**

The Company's common stock is traded on OTC Pink<sup>®</sup>, under the symbol, "GTPS." At December 31, 2018, 431,871 shares of the Company's common stock were held of record by 138 persons or entities, not including the number of persons or entities holding stock in nominee or street name through various brokers or banks.

The following schedule shows the high and low bid prices for each of the quarters in the years ended December 31, 2018 and 2017:

Quarter Ended:	High	Low
March 21, 2017	24.00	27.15
March 31, 2017	34.99	27.15
June 30, 2017	34.00	28.01
September 30, 2017	34.90	29.25
December 31, 2017	34.90	30.05
March 31, 2018	34.00	30.05
June 30, 2018	32.99	31.45
September 30, 2018	33.40	31.85
December 31, 2018	34.00	28.62

At December 31, 2018 the closing price of a common share was \$28.62. This information was provided by the OTC Markets Group, Inc. Such prices do not necessarily reflect retail markups, markdowns, or commissions. During the years ended December 31, 2018 and 2017, the Company declared dividends as follows:

Date Declared	Record Date	Payable Date	Amount
February 13, 2017	March 15, 2017	April 3, 2017	.14
May 8, 2017	June 15, 2017	July 3, 2017	.14
August 14, 2017	September 15, 2017	October 2, 2017	.14
November 13, 2017	December 15, 2017	January 2, 2018	.14
February 12, 2018	March 15, 2018	April 3, 2018	.14
May 14, 2018	June 15, 2018	July 3, 2018	.14
August 13, 2018	September 15, 2018	October 2, 2018	.14
November 19, 2018	December 15, 2018	January 2, 2019	.14
		-	\$ 1.12

#### **Investor Information**

Stockholders, investors and analysts interested in additional information may contact:

Patrick J. McWilliams Chief Financial Officer Great American Bancorp, Inc. 1311 S. Neil Street Champaign, IL 61820

Company website: www.greatamericanbancorp.com

## **Corporate Counsel**

Locke Lord LLP 701 8th Street, N.W. - Suite 700 Washington, DC 20001

## **Independent Auditors**

CliftonLarsonAllen LLP 301 SW Adams, Suite 1000 Peoria, IL 61602

#### **Annual Meeting of Stockholders**

The Annual Meeting of Stockholders of Great American Bancorp, Inc. will be held at 9:30 a.m., Tuesday, April 23, 2019 at:

First Federal Savings Bank of Champaign-Urbana 1311 S. Neil Street Champaign IL 61820

Shareholders are welcome to attend.

#### **Stock Transfer Agent and Registrar**

Inquiries regarding stock transfer, registration, lost certificates or changes in name and address should be directed to the transfer agent and registrar:

Computershare P.O. Box 30170 College Station, TX 77842-3170 (800) 962-4284 http://www.Computershare.com/investor

## **GREAT AMERICAN BANCORP, INC. DIRECTORS AND EXECUTIVE OFFICERS (UNAUDITED)**

## Great American Bancorp, Inc. Directors and Executive Officers

*Ronald E. Guenther*, Chairman of the Board of the Company Consultant, Big 10 Conference

John Z. Hecker, Director Partner, Stipes Publishing, LLC, book publishing

*Ronald L. Kiddoo*, Director Chairman of the Board and Chief Investment Officer, Cozad Asset Management, Inc., an investment advisory concern

*George R. Rouse*, Director President and Chief Executive Officer of the Company

*Jack B. Troxell*, Director Realtor with Keller Williams Realty

*Patrick J. McWilliams* Chief Financial Officer, Secretary and Treasurer of the Company

## First Federal Savings Bank Directors and Executive Officers

*Jack B. Troxell*, Director and Chairman of the Board of the Bank\* Realtor with Keller Williams Realty

*Ronald E. Guenther*, Director\* Consultant, Big 10 Conference

John Z. Hecker, Director Partner, Stipes Publishing, LLC, book publishing

## Ronald L. Kiddoo, Director\*

Chairman of the Board and Chief Investment Officer, Cozad Asset Management, Inc., an investment advisory concern

*Michael J. Martin*, Director Partner, Mike Martin Builders, LLC, a builder/developer

## *George R. Rouse*, Director\* President and Chief Executive Officer of the Bank

## First Federal Savings Bank Directors and Executive Officers, Continued

*Tyler R. Rouse*, Director Executive Vice President - Administration of the Bank

*Patrick J. McWilliams* Chief Financial Officer, Secretary-Treasurer of the Bank

Ata M. Durukan Senior Vice President - Human Resources and Marketing of the Bank

*Jason C. Eyman* Senior Vice President - Lending of the Bank

*Julie E. Little* Senior Vice President - Lending of the Bank

*James R. McMurry* Senior Vice President - Lending of the Bank

*Mark D. Piper* Senior Vice President - Operations of the Bank

*Elizabeth M. Reed* Senior Vice President - Deposit Acquisitions of the Bank

## Larry Grill

Registered Representative LaSalle St. Securities, LLC Member FINRA/SIPC

## **Park Avenue Service Corporation Officers**

George R. Rouse President

*Patrick J. McWilliams* Secretary and Treasurer

## **GTPS Insurance Agency Officers**

Patrick L. Rouse\* President

\* Also Director of Park Avenue Service Corporation.